

DATA CARD

This is your set of data cards. The human subconscious mind in many respects is like a computer which files and stores information to be available when the conscious mind needs it. This is the concept of Tabula Rasa which says essentially that man is born with a mental "blank slate" and he is then the summation of all of his past choices, information and experiences filed into the sub-conscious section of his brain.

Emotions are the **automatic judgments** made by the sub-conscious mind from the information gathered and filed in the "memory banks," using the methods established (which may be likened to the wiring hook-up) to supply an immediate judgmental decision. This immediate emotional judgment can aid the individual to stay alive which, of course, should be the ultimate goal of all of the life processes of the human, (and is of the animal or the plant). When you make good, happy decisions automatically it is because you have filed proper methods and true information. You have already learned in your 4th-R course, that each item of information must be judged as to its validity before you file it. We are concerned here with tiling valid and effective methods so that when we need to automatically come up with a judgment about new information, procedures or events, we have the proper "computer programming" and information to make the intelligent life-preserving, happiness producing, pleasurable, productive decision.

This is what this set of data cards can help you do. You must first judge each data card pre-

sented as to whether it is true or false. You must not accept any of them simply because they are printed on a little card and, therefore, look "official." Just as you must never accept anything anyone says until you understand it personally. **So You must never accept information or ideas simply because they're printed-these data cards included!**

But once you have decided that this is a logical, rational procedure which you wish to make part of you, follow the instructions on the data cards. You can "re-program" your functioning so that you will make correct decisions from information automatically, properly filed. Wrong decisions mean simply that you have previously misjudged and misfiled information or methods.

Each individual human **is** "capable of greatness." Whether or not each individual rises to this level of "man qua man" is the extent to which he exerts the choice and the effort and the self-discipline to do so. Pindar, in ancient Greece, postulated a democracy on the assumption that the masses of people would rise to the Aristocracy of Responsibility. They simply failed to do so and this is the reason democracy is one of the worst forms of government rather than the best. Democracy is a sum of the wisdom of every individual within the group and if these individuals are irrational and without wisdom, without judgment, without ability, they all suffer by their own irrational impediments, stupidities and evils. If you would raise yourself above the misfortunes imposed upon you by irrational minds, it is entirely possible for you as one individual to do so and these data cards are a step in that direction.

You can be great, as can anyone else, granted a physical mind and body free from birth defects, organic brain involvements and such genetic inadequacies. You -can - be - **great!**

Carry this data card with you every day for four days, reading it thoughtfully 8 times a day.

TIME SCHEDULE-THOUGHTFULLY READ CARDS

1st thinking - after washing face, while brushing teeth immediately upon arising.

2nd thinking - at breakfast, while waiting for food.

3rd thinking - after breakfast while brushing teeth.

4th thinking - while waiting for lunch.

5th thinking - after lunch.

6th thinking - while waiting for supper.

7th thinking - after supper.

8th thinking - last thing before turning out lights at bed time.

File the entire set of data cards (one every four days) then refile each card 4 times a day, one day each card. As you read it, think about its meaning and value to your development as a qua human. After 4 days of thoughtful reinforcement you will have filed it into your subconscious mind and incorporated it by your mental computer function to automatically be a part of your values, your moral standards and ethics, immediately supplied by your cerebral cortex for future automatic emotional judgments. They will then become a part of you and automatically be a part of every decision you make in the future-even though these future decisions must often be made in a split second with no time to consciously recall these principles.

TO BE TRULY FREE - I MUST EARN A RESPONSIBLE REPUTATION

To **accept the unearned** is to accept a poison into my value system. To seek the unearned is to contract a mental cancer. I will never seek the unearned. I will earn my own way. I realize that any values given me by others represent hours of their life and thus are a part of them. I will accept the trust of money-understanding I have been trusted with part of another's life.

NEVER FROM - ALWAYS TO

A rational productive life requires systems and order to be efficient. Wasted time and extra motions reduce resultant production so when moving any object or material, always put it where it actually and exactly belongs.

DON'T CHANGE THE SYSTEM

Don't be "expedient." When I use the excuse of "expediency", I may cancel the efficiency built into another system situation. To do that which the easiest at the moment, ignores that the end pre-exists in the means.

KNOW WHAT YOU KNOW AND KNOW THAT YOU KNOW IT

Instead of saying "they say," **know**, if it is right. The "nature" of man indicates that one is either life oriented or death oriented. "Things" cannot be right for one person but wrong for another person. You must rely on your own judgment since few have learned this. Thus you must know **why**, and **what** you know by your own judgment.

IMPROVE OTHERS

Since the other person can cancel my vote-I must, in order to survive-get "them" qua No one man knows how to make even a simple lead pencil-so for **my own** pleasure-I must protect freedom of others also.

WELCOME ALL CRITICISM

Only friends will tell me my weaknesses, my enemies don't want me to succeed.

I realize that trying to find out "only what is wrong" with the criticism can never be as helpful to me as trying to see "what is right" in it, no matter how painful. Therefore, I will always look to see where I can improve from criticism and I will make the improvement part of me in the future.

I WILL ACT UPON WHAT I KNOW - NOT UPON WHAT "THEY SAY"

I must never rely on what "they say" because "they" talk without absolute certainty of factual knowledge. "They" accept as their substitute for proof my acceptance of their authority. This in fact is what gives them their confidence to exert authority over me. So I will build my knowledge upon proof and always build my knowledge with an **uncommitted objectivity** since additional information may alter **and increase** my understanding. But I will never accept what "they say" without my own comprehension and judgment to the fullest limits of my present knowledge.

IF I CAN'T DO IT - I DON'T KNOW IT

I can only prove my ability by my actions and if I can't do it - I don't know it. "The world desires to know what a man can do, not what he knows." - Booker T. Washington

IT'S A BRAIN GAME!

I am physically less able to survive than any animal since they are amoral and physically much stronger. Humans only survive animals by using their rational brain organ (the cerebral cortex to be exact) which in the animal is only "vestigial."

HAVE A REASON FOR EVERYTHING I DO

I will never do anything until I do have a reason. Useless motions are distracting, and clutter my self-discipline pattern.